

CASE STUDY

MATERNAL GYNERATIONS

PHYSICIAN PRACTICE



CONTACT



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DETAILS

LOCATION

Lawrenceville, GA

PROPERTY FEATURES

- 18,000 Rentable SF
- 2 Story Class A Medical Office
- Monument Signage
- Close Proximity to Northside Hospital Gwinnett
- Easy Access to GA HWY 316
- Surrounded by Restaurants and Retail

RESPONSIBILITIES

- Represented expanding physician practice
- Met extensively with practice partners to fully understand current and future office needs
- Identified spaces that would fit the need of the medical practice
- Negotiated lease and innovative profit-sharing arrangement with building owner
- Negotiated building monument signage
- Oversaw the buildout of brand-new medical office space

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DEAL SYNOPSIS

Maternal Gynerations enlisted the help of Macallan Real Estate in identifying and negotiating a lease for medical office space to accommodate their expanding practice. MRE was tasked with locating a space within close proximity to Northside Gwinnett Hospital in order to allow the physicians rapid access for labor and delivery. MRE led Maternal Gynerations to a new office location directly adjacent to the hospital. With the leverage created in being the largest tenant at the new facility, MRE was able to negotiate a profit-sharing lease structure with the building owner on behalf of Maternal Gynerations as well as overseeing the build-out of the new space.

